

# Gurinder Arora

Munich

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Date of Birth: 31.08.1995

Nationality: India

Work Permit: Unrestricted (Niederlassungserlaubnis)



## Profile

Data & AI solutions engineer with 3.5+ years building scalable data platforms and AI systems in energy and retail sectors. I design and deliver complete business solutions—from infrastructure to user adoption. Work fluently in German and English, skilled at translating technical concepts into business value.

## Professional Experience

**Senior Data & AI Engineer** | 07.2024 – Present

**BayWa AG** | Munich

### **Data Platform Engineering & Migration**

- Migration of 10+ core reports from Qlik Sense to SAC, redesigning data architecture in SAP Datasphere with zero business disruption
- SAP-to-Fab4Minds ERP migration, designed parallel reporting architecture maintaining data flow across 10+ production pipelines

### **Multi-Agent AI System – Sales Intelligence Platform**

- Evolved initial ML pipeline into production multi-agent AI system with 5 specialized agents (data quality, customer insights, feedback analysis, strategic timing, model performance) orchestrated via Apache Airflow, integrating RAG knowledge base (Data Infra built on Azure Databricks)
- Deployed system processing daily predictions, improved targeting accuracy from 15% to 25%, now serving as departmental template

### **Internal Consulting & Cross-Functional Collaboration**

- Translate business challenges into technical solutions, advise on analytics and AI strategy, own end-to-end delivery from requirements to production deployment
- Collaborated directly with Sales, Procurement, Logistics, Marketing, and Management teams to translate business requirements into technical solutions tailored to each department's workflows

**Data Engineer & BI Developer** | 09.2022 – 06.2024

**BayWa AG** | Munich

### **Process Automation & Data Pipeline Development**

- Built automated ETL pipeline from SAP to Qlik Sense, eliminating manual Excel processes that took 2-4 weeks, reducing data refresh time to 10 minutes

### **BI Platform Implementation & Advisory**

- Launched Qlik Sense as primary BI platform, migrating legacy Excel reporting to centralized dashboards serving 50+ business users
- Designed and maintained production dashboards, acting as technical advisor translating business needs into functional requirements

## **AI/ML Solution Implementation – Sales Optimization**

- Designed end-to-end AI solution: developed Python predictive model with data scientist, automated data flow from Qlik Sense into BI dashboards, built calling lists for sales team, created feedback mechanism to track accuracy
- Solution runs daily in production, increased order volume by 15%, supports sales, inventory planning and marketing operations

## **Cloud Migration & Hybrid Infrastructure**

- Migrated on-premise analytics to AWS with hybrid deployment strategy balancing accessibility, cost, and security and managed mixed environments (local, on-prem, AWS-S3, EC2, Redshift)

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## **Data Analyst Working Student** | 05.2022 – 08.2022

**Hoffmann Group** | Munich

### **Analytics & Process Improvement**

- Delivered Excel, SQL, and Power BI analyses, improving team workflow efficiency by 25% through standardized data preparation processes
- Documented analytical procedures and results, enabling knowledge transfer and onboarding for new team members

### **Reporting & Quality Assurance**

- Supported ad-hoc reporting requests and implemented feedback loops to improve reporting accuracy and stakeholder satisfaction

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## **Formal Education**

### **MSc. Artificial Intelligence** | 11.2025 – today

Woolf University | Remote in Germany

### **BSc. Elektrotechnik und Informationstechnik** | 10.2020 – 09.2022

TUM | Munich

*Transitioned to data analytics to pursue technical implementation in business contexts*

### **B.A. (Hons.) English** | 07.2015 – 05.2018

Delhi University | Delhi, India

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## **Training & Certifications**

### **Masterschool Certificate** | Data Analyst Training Course | 01.2022 – 08.2022

### **Google Data Analytics Certification**

### **Data Engineering with AWS** – Udacity Nanodegree

### **Digital Transformation for Business Leaders** – Udacity Nanodegree

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## **Skills & Knowledge**

**Data Engineering & ETL:** ETL Pipeline Architecture, Data Pipeline Automation, Apache Airflow, Apache Spark, Data Modeling (Star Schema, Snowflake Schema), SQL Optimization, Python (Pandas, NumPy, PySpark), Data Quality Management, Data Governance, Near-Real-Time Processing, Change Data Capture, CI/CD for Data

**Business Intelligence & Analytics:** SAP Analytics Cloud (SAC), SAP Datasphere, Qlik Sense, Power BI, Tableau, Dashboard Development, Self-Service BI, Data Visualization, Advanced Analytics

**AI & Automation:** MLOps, Production AI Deployment, Model Monitoring, LangChain, Retrieval-Augmented Generation (RAG), Multi-Agent AI Systems, Predictive Modeling, Generative AI Integration, Natural Language Processing (NLP)

**Cloud Platforms & Infrastructure:** Microsoft Azure (Data Factory, Databricks, Synapse Analytics), AWS (S3, Redshift), Hybrid Cloud Architecture, Cloud Migration, Docker, Kubernetes

**Development & Collaboration:** Python, SQL (PostgreSQL, MySQL, MS SQL Server), REST APIs, Git, Automated Testing, Agile/Scrum, Cross-Functional Stakeholder Management, Requirements Analysis, Technical Documentation, Product Ownership

**Languages:** **German:** C2 (Business Fluent); **English:** C2 (Business Fluent); **Hindi:** Native Speaker

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